

## EXECUTIVE SUMMARY

### **Recommendation to Approve Extension of Bid 17-117C – Asphalt and Play Court Paving, Repairs, Resurfacing and Striping**

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Invitation to Bid (ITB) 17-117C – Asphalt and Play Court Paving, Repairs, Resurfacing and Striping, was approved for award by The School Board of Broward County, Florida, at the February 22, 2017, RSBM for a one (1) year term from February 23, 2017 through February 22, 2018, with an award amount of \$3,000,000. These services are utilized by the Physical Plant Operations (PPO) Department for capital and maintenance funded projects throughout the District, which are essential in order to keep parking lots, driveways, sidewalks, play courts, and school running tracks in a safe and operating condition.

Since 2014, this contract has been re-solicited on a yearly basis, and awarded each time for a one (1) year contract term, due to lack of pre-qualified vendor participation. In response to this and previous solicitations for these services, only one (1) response has been received.

One (1) of the requirements to provide these services is to be an approved pre-qualified vendor by the School Board at time of bid submittal. As such, Procurement & Warehousing Services (PWS) has taken the initiative and is continually reaching out to the community of available service providers, to engage and invite additional potential and prospective bidders, to become pre-qualified with the School Board, in order to participate in upcoming and future solicitations for these services. Through these outreach efforts, PWS intends to stimulate vendor participation and anticipates an increase in open and fair competitions.

On December 15, 2017, PWS advertised a replacement ITB 18-123C and will remain open to bidders through April 23, 2018, as to allow non-prequalified prospective bidders, to start the pre-qualification process and be approved in time for participation on replacement ITB, and future solicitations for these services.

This contract includes an option to extend the contract for an additional one hundred-eighty (180) days beyond the expiration date of the final renewal period, per Section 4, Special Condition 5, Contract Renewal; and General Condition 31, Extension. In this case, the original contract term.

PPO is requesting School Board approval for an additional ninety (90) days beyond the original one (1) year contract term on this Bid, beginning February 23, 2018 through May 22, 2018. An additional ninety (90) day period will allow continuity of the contract without disruption of services, while PWS continues its outreach efforts to pre-qualify new vendors to increase the pool of prospective respondents.

Upon PWS's request, incumbent vendor, Pence Sealcoating Corporation, has agreed to extend the contract for the additional ninety (90) day extension period and has additionally committed to providing the District with courtesy discounts for this ninety (90) day extension period only, as follows:

- Group A (Asphalt Paving and Repairs, Resurfacing and Color Coating, Signage, Striping): ten (10) percent
- Group B (Thermoplastic Striping): twenty (20) percent
- Group C (Concrete Placement Services): ten (10) percent

These discounts provide the District the opportunity to realize savings on projects which may be requested and scheduled during this ninety (90) day extended period.

No additional spending authority is being requested at this time. There is approximately \$2,199,556 of unused spending authority on the contract award. Expenditures for this contract will not exceed the bid award amount. School Board approval of this Bid extension recommendation does not mean the authorized amount will be spent.